

5 STAGES OF FINANCE DISCOVERY AND DELIVERY

Here at ABL we follow our Finance Discovery and Delivery Process. This provides a consistently high-service delivery to our customers, by getting the right finance that works for you and your business and ensure we build a long-lasting relationship for all of your commercial finance needs.



FACT FIND

We will have an initial chat with you to work out the best approach to take. We will then conduct a more in depth review of your business, market and request key information.

COMPLIANCE

Here we show we're doing things properly, We need our Terms of Business, Consent to Search and Privacy Policy signing. We make it as easy as possible using e-sign. As we are FCA Authorised we stick to the rules, this protects both us and you.

DISCOVERY

Here we analyse all of the information that we've asked you for following the fact find. This will be information such as: Financial Accounts, Bank Statements, Financial Reports. We do this to ensure the business can service any repayments.

DELIVERY

Here we will present you with your "Funding Options", these are based on our initial analysis. We will create a credit proposal and supporting documents. Then we will start negotiating with funders to obtain suitable terms.

DELIGHTED

Once we have obtained an offer of finance or heads of terms to suit your requirements then we can work towards finance completion. We hope you'll come back. We will send you a survey to get feedback and help us to continuously improve this process,

FREQUENTLY ASKED QUESTIONS

Do ABL specialise in any particular type of finance?	ABL supports entrepreneurs and trading businesses to raise finance for whatever commercial needs.
How long does a transaction take to complete?	This depends upon the type of finance, the amount borrowed and the complexity.
Why do the lenders keep asking for more information?	The lenders will do an indepth underwriting and credit process to assess risk.
Why do you need my personal details if the business is borrowing the money?	The Directors of a business are ultimately responsible for ensuring the finance is paid back. You are key to the transaction.
What if my ABL contact is away from the office or on holiday?	We work as a team at ABL, if you have a question just call Head Office on 01274 965356. Someone will be happy to help.